2013-14 member benefits and information BLUFFTON AREA CHAMBER OF COMMERCE

We are happy to provide this list of benefits you receive as a member of the Bluffton chamber. After reviewing this material, we believe you will agree that your chamber membership is well worth the cost. We continue to seek new benefits for members and are always interested in your ideas. This packet also contains a membership form and list of members as of Aug. 1, 2013.

Core Bluffton chamber benefits

1 - **Social media one-on-one consultations.** Members may schedule a free consultation on social media with the a Bluffton University chamber intern. The intern will meet with you individually or with small groups from your business or organization. Based upon our own research, this benefit's value is from \$50 to \$200 per hour.

2 - Free monthly breakfast. Our breakfast meetings, from September to June, include a complete free breakfast, served by a Bluffton restaurant. Our breakfasts average between 60 to 70 persons attending. It's a great place to meet other chamber members and discuss business. How much would you pay for a breakfast in a restaurant? If you attend nine breakfasts at a \$7.50 value, this benefit is worth \$67.50.

3 - Free booth in the spring arts and crafts show. All chamber members have an opportunity to have a free 15- by 10-foot booth in the May downtown arts and crafts festival. In return, the chamber creates an event to attract hundreds of persons to Bluffton. This is your free opportunity to promote your business - have a drawing for prizes, offer give-a-ways, sign up customers. This is a \$40 to \$50 value. (\$40 charge before May 1; \$50 for after May 1.)

4 - Free workshops on topics of special interest. In cooperation with Bluffton Center for Entrepreneurs, the chamber offers several free workshops each year. These follow the monthly chamber breakfasts. Recent workshop topics have included:

·Quickbooks - presented by a Quickbooks certificated instructor

•Taxes for small businesses - presented by a CPA

·Social media overview - presented by social media professionals

•Intellectual property (patents, trademarks, licensing) - presented by a patent attorney. You would easily pay between \$50 and \$100 or more to attend any of these workshops outside Bluffton.

5 - Group advertising opportunities. The chamber offers several group advertising opportunities during the year. For example, the chamber reserves pages in the Lima-Allen County Visitor's Guide. This benefit provides an advertising opportunity at a considerable discount. Other opportunities are offered during the year.

6 - Bluffton University business showcase. Each September the chamber invites members to provide a noon lunch display of their products to all students at Bluffton University. Over 600 students participate. Chamber members receive a \$15 savings on the cost of a table at the showcase.

7 - Blaze of Lights. The chamber spends several thousands of dollars to promote Bluffton between Thanksgiving and Christmas. We plan the best small-town parade in northwestern Ohio, bring Santa Claus to town, place media ads in area radio stations and newspapers inviting people to Bluffton and provide free maps showing locations of Christmas light displays in our community. Over 400 maps were given away free this year. Chamber members have an opportunity to be listed in ads, posters, maps and other publicity.

8 - More free benefits

• All chamber members are listed on the membership page of www.explorebluffton.com. Your listing is linked to your website. The chamber's website experiences up to 400 visits per month. The site is updated weekly.

• We encourage chamber members to "like" our facebook. The site provides timely information about the chamber.

• Chamber members receive up-to-the-minute high wind, tornado, heavy rain, ice and winter weather warnings via e-mail.

• Thanks to cooperation with Bluffton police, chamber members receive e-mail tips on scams, cons and shop-lifting warnings.

• You may participate in the chamber's gift certificate program. Gift certificates encourage purchases in Bluffton chamber businesses.

• Chamber members receive a free e-mail newsletter. It provides business updates, calendar listings, and goes to an audience of over 400 persons.

• Chamber members are part of an organization of nearly 190 members – the highest in several years. We continue to add new members throughout the year. We have not increased our membership dues since 1998.

9 - Northern Ohio Are of Chambers of Commerce (NOACC)

In addition to local benefits, the Bluffton chamber is a member of NOACC, which offers a large assortment of benefit. Those benefits are found on its website: www.noacc.org.

Among those benefits include:

Accounts Receivables and Collection Management: AmerAssist AR Solutions Health Insurance for Businesses : Anthem Blue Cross and Blue Shield Life & Disability Insurance: Anthem Life Workers' Compensation Group Rating Programs: Benefits 1 Group Managed Care Organization (MCO): University Hospitals CompCare Credit Card Services for Merchants: Heartland Payment Systems Employee Wellness Program: Wellness Council of Northern Ohio Office Supplies and Service: Independence Business Supply Payroll Processing Services: Heartland Payment Systems Shipping and Freight Services: FedEx Transportation Savings: CT Logistics Web Design Services for Ohio Businesses: GHI Internet Services



Breakfast sponsorship opportunity

Businesses have an opportunity to sponsor a chamber breakfast for \$250. That sponsorship enables the business to provide a 5-minute presentation, pass out literature to persons attending and invite as many members from the sponsoring business as you wish.

In 2013-14 chamber breakfasts take place:

Sept. 13	Jan. 10	May 9
Oct. 11	Feb. 14	June 13
Nov. 8	March 14	
Dec. 13	April 11	

How you may help us

Your special events

The chamber wants to promote your event in 2013-14. Please send the chamber dates and names of your organization's special events planned this year. We will post them on our website, in our newsletter, on facebook and will continue to remind members of these activities. Please don't assume we know all the event going on this year! It's up to you to inform us. **Send information to: blufftonchamber@gmail.com**

Promotions, anniversaries, retirements

Please notify the chamber if your business or organization has promotions to announce, new officers elected, business anniversary celebrations or retirements of key employees. We can help publicize these events.

Ribbon cuttings

We love ribbon cuttings. We can attend or help plan any ribbon cuttings or special events in your business.

Breakfast speakers and workshop topics

Our monthly breakfast meetings are held the second Friday of each month from September to June in the third floor of the Bluffton town hall, 154 N. Main St. Breakfast serving starts at 7 a.m. and our meeting take place from 7:30 to 8:30 a.m. Our speakers come from several sources:

- · Our own members who share about their businesses
- · Local and regional officials

We frequently hold special interest workshops following our chamber breakfasts. They begin at 8:45 a.m. and continue for approximately 1 hour. These workshops are free for members.

We welcome suggestions for breakfast speakers and for workshop topics.

Bluffton Area Chamber of Commerce Board:

Sally Siferd, president, Tammy Whitlow secretary, Aphaphanh Nussbaum, Adam Stedke, Jamie Mehaffie, Derek Dukes, Mark Alliman, Bob Inniger, Doug Luginbill, Luke Young and Larry Hoffman. Fred Steiner, CEO

Bluffton Area Chamber of Commerce, PO Box 142, Bluffton, OH 45817 blufftonchamber@gmail.com • Phone: 419-369-2985 • www.explorebluffton.com



Bluffton Area Chamber of Commerce members as of Aug. 1, 2013

A to Z Meats AdvoCare Alison King Designs American Cancer Society Ameriprise Financial Anderson Tractor Supply Apollo Career Center Augsburger Tax Services Backyard Perennial and More **Barhorst Roofing Basinger Law Office** Basinger Plumbing and Heating **Beyond Budgeting Bluffton Aeration Service Bluffton American Legion** Bluffton Arby's Bluffton Center for Entrepreneurship Bluffton Child Development Center Bluffton Community Pre-School, Inc. Bluffton Dari Freeze **Bluffton Exempted Village Schools Bluffton Family Practice LLC Bluffton Family Recreation** Bluffton Farmer's Market Bluffton Findlay KOA **Bluffton Flying Service** Bluffton Foot and Ankle, LLC Bluffton Golf Club Bluffton Hospital Bluffton Icon Bluffton KFC Bluffton Lions Bluffton Marathon Bluffton News Bluffton Post Office Bluffton Public Library Bluffton Senior Citizens Center Bluffton Stone Company **Bluffton University** Bluffton Veterinary Hospital & Pet Care **Boehr** Print Boehr Site Seeker **Book Reviews** Cartridge World Celebration of Health Cellular Central. Inc. Chase Chiles-Laman Funeral Home Citizens National Bank Cleaning Maid Easy by Rebecca Hasting **Clemens Development Systems** Comfort Inn Comm3 Creative **Common Grounds Coffeehouse Community Markets** Country Kettle Corn County Electric, LLC Curling Iron Damsel in Defense Dancers Elite Studio of Dance Art Deb Beer

Diamond Manufacturing of Bluffton Diller Flooring & Interiors Don Snyder Excavating, Inc. Donald Rock Drive Time Driving Instruction DTR Industries Duelin' Dawgs Express Edward Jones Et Cetera Shop Everett Tax Service, Inc Faith Investment Services Family Eye Care Family True Value Hardware First National Bank Fortman Insurance Services Fultz Sign Co. Greg's Pharmacy Groves Bears and Antiques Hair Emporium Harlan's Barbecue Hilty Memorial Home International College of Int. Medicine J. B. Computer Services, Ltd. J. Bankert Bookkeeping Jeanne's Kitchen Jerry Lewis McDonald's Restaurants Jesse Purcell - Am. Cancer Society John Wagner Agency, Nationwide J. Appleseed Met. Park District Jordan-Diller Insurance Ken Lugibihl Auto & Truck Sales Inc. Keneco Distributors **Kiene Recreation** Kirtland's Auto Repair Center Krysti's Music Studio **KTL** Fabrication Lee Construction lia sophia Lugibihl Ice Cream Lugibihl Spray Service Luke's Bar & Grill M&R Plumbing and Heating Masterpiece Signs McDaniel's Trophies Mennonite Home Communities of Ohio Mennonite Mutual Aid Society Miche Purses Montrose Square Apartments Mustard Seed Cafe Northwest Installations, Inc. Northwest Ohio OB/GYN Northwest Physical Therapy **Omega** Mechanical Design Orange Township Pampered Chef Panache Pandora Family Physicians Pandora Flooring and Supply Patriot Concrete Phil Cole Real Estate & Auction Co. Photo Finish Gifts LTD

Polished by Joan Post Printing Co. Profit in Ag, LLC PromoHits! Quality Construction R.D. Neff & Associates Reichenbach & Steiner, CPA Rhythm in Motion Dance Centre **Richland Manor Riley View Community Apartments** Rodabaugh Law Office **Rodabaugh Services** Ruth Everett, LMT Sam Diller Law Offices Satin Touch Specialty Service SHANNON Service Club Shannon Theatre Shirley's Gourmet Popcorn Co. Sielschott, Walsh, Keifer & Regula CPA Signature Homestyles Small House Bluffton Smith's Realty Professionals Sodexo/Dining Services Southgate Lanes Spallinger Combine Parts Sports Warehouse State Farm Insurance Steiner & Granger Insurance Stoney's Barbershop Stratton Auto Sales Stratton Consulting Services Stratton Greenhouses Superior Energy Solutions Swiss Historical Society Tastefully Simple Ten Thousand Villages The Centre at Bluffton The Dough Hook The Food Store The Granary Gift Barn The King's Venture The Lima News The Powell Company The Union Bank Company Time Staffing Timeless Treasures Christian Books Tommy Tire & Tommy's Trailer Sales Touch of Sun Tanning Tower Automotive Town & Country Flowers Triplett Memorial Foundation Triplett. Greg Tu Pueblo Mexican Restaurant Vetter Lumber Village Cut 'N' Curl Village of Bluffton Webb Insurance Agency WFIN/WKXA Radio Whitson Hospitality





2013-14 Bluffton Area Chamber of Commerce membership form

Company name:

Contact person:

Address:

Phone:

Website:

E-mail:

(Pease provide names and e-mail addresses of as many employees or organization members on the back of this form. They will receive our chamber newsletters.)

Make checks payable to: Bluffton Area Chamber of Commerce, PO 142, Bluffton, OH 45817

() Individual membership \$50
(Anyone person interested in our community may become a chamber member)
() Sole proprietor or club/organization \$50
() Business with 1 to 10 employees \$80
() Business with 11 to 20 employees \$120
() Business with 21 or more employees \$235

Additional option:

() Voluntary support of Promote Bluffton Fund \$

Used for media advertising and marketing of Bluffton events not covered in the chamber's budget. Supporters are recognized during chamber breakfasts.

- Your Bluffton chamber membership covers a 12-month period from the date you become a new member.
- Your Bluffton chamber membership may be tax deductible as a business expense, but not as a charitable expense.

